# Instructions for Workshop Leader

Use these slides (in order) with the sections of your session outline

Welcome and Overview (Slides 2–4)

Activity (Slides 5–8)

Present (Slides 9–13)

Discuss (Slide 14)

Review and Evaluate (Slides 15–21)

Close (Slide 22)





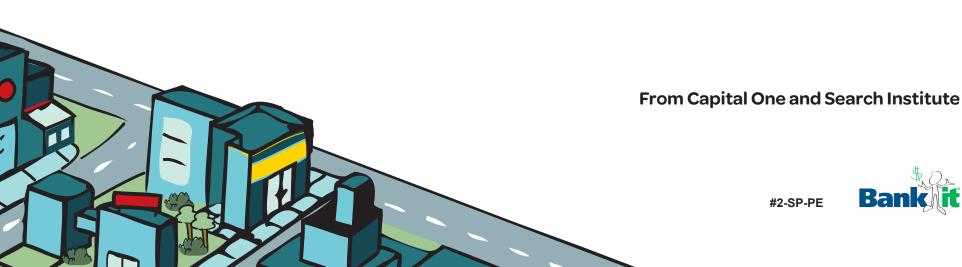


# **Welcome and Overview**

#### What is Bank It?

Bank It delivers real-world topics and tools to help you:

- Understand your money,
- Talk about your money, and
- Manage your money.



# **Welcome and Overview**

#### Three goals for today:

- 1. Name other costs that may get added to a purchase.
- 2. List the steps to deciding whether or not to buy something.
- 3. Identify ways to cut spending.





#### **Take the Pretest**





#### To compare the same item at two different stores:

- Same item
- Same brand
- Same weight





#### Want or Need?





#### Examples of wants and needs

#### Want

- Clothing that's the same as your best friend
- Clothing that's on sale
- Clothing you don't need but you like

#### Need

- Clothing you need
- Clothing that will keep you warm when it's cold





# Three important steps to decide whether or not to buy something:

- 1. Know how much money you have to spend.
- 2. Know whether you're buying something you want or need.
- 3. Know whether the item is worth the price.





#### Who are your peers?

- People who are your age
- People who have as much education as you do
- People who are in your same income bracket





How do your peers influence the way you spend money?





What are other costs that could be added to an item that you buy?





How do you cut your spending?





### **Discuss**

#### Turn to talk to someone near you.

- 1. Say your first name.
- 2. Name a person you look up to who is good at spending money well and not spending too much. How does this person make positive shopping decisions?





# What is important to look at when you're comparing prices?

- 1. The same item
- 2. The same brand of the item
- 3. The same weight of the item





#### What are examples of a need?

- 1. Clothing that you need
- 2. Clothing that will keep you warm when it's cold





# Which steps are important to deciding whether or not to buy something?

- 1. Know how much money you have to spend.
- 2. Know whether you're buying something that's a want or a need.
- 3. Know whether the item is worth the price.





# Since peer pressure can affect your spending, who are your peers?

- 1. People who are your age
- 2. People who have as much education as you do
- 3. People who are in your same income bracket





# What are other costs that may get added to something you buy?

- 1. Sales tax
- 2. Shipping costs





#### How can you cut your spending?

- 1. Buy a cheaper brand.
- 2. Wait longer before you buy something.
- 3. Save money until you have enough to spend.





#### Take the Posttest





# Close

It's true! We can each make positive shopping choices.



